UNITED STATES DISTRICT COURT DISTRICT OF NEW JERSEY

SNELLINK,

. CASE NO.

11-CV-02164

Plaintiff,

. Newark, New Jersey

. July 17, 2012 VS.

UNIVERSAL TRAVEL GROUP, INC., .

et al.,

Defendants.

TRANSCRIPT OF HEARING BEFORE THE HONORABLE MADELINE COX ARLEO UNITED STATES MAGISTRATE JUDGE

APPEARANCES:

For Albert

Group:

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(Appearances continued)

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Proceeding
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             (Proceeding Commenced at 3:32:08 PM)
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 3
             THE COURT: Counsel this is Judge Arleo we
    just -- we just went on the record in my courtroom in
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 5
    the matter of Snellink v. Universal Travel. Can I
 6
    have appearances please, starting with the gentlemen
 7
    in the courtroom.
 8
             MR. PEARLMAN: Your Honor Peter Pearlman,
 9
    Cohn Lifland, Pearlman Herrmann and Knopf appearing on
   behalf of Oneke Shebraut and Holding (phonetic) and
10
11
    Schteig H.S.B., (phonetic) The Spliethoff Group. And
12
    with me at the counsel table are my co-counsel David
13
    Rosenfeld from Robbins Geller, Rudman and Dowd and
    Brett Stecker from the Weiser Law Firm.
14
15
             Mr. Rosenfeld has made an application for pro
16
    hoc vice admission. And I would ask Your Honor,
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    although it has not been acted upon yet, it was made
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    recently I think yesterday actually, I'd ask Your
    Honor to permit Mr. Rosenfeld to make the argument
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20
    this morning -- this afternoon. I beg your pardon.
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             THE COURT: Okay. Any opposition?
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             MR. ROSEN: No, Your Honor.
23
             THE COURT: Okay. I'll -- He's so admitted
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    and I'll sign the order today.
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             MR. PEARLMAN: Thank you very much Your
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Proceeding
1
    Honor.
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             THE COURT: Okay.
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             MR. ROSEN: Good afternoon Your Honor,
    Lawrence Rosen on behalf of the Van Hove Group and
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 5
   Albert Snellink.
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             THE COURT: Okay. I'd ask you just, Mr.
7
    Rosen, to use the microphone to keep your voice up.
    Because we have -- fortunately we only have a
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 9
    recorder, we don't have a court report.
             And counsel on the phone. Counsel? Hold on.
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11
    Counsel, this is Judge Arleo I don't know if you --
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    you -- we just put appearance in the record for the
13
    Plaintiffs. Can you state your name for the record
14
   please?
15
             MR. ZELICHOV: Good afternoon Your Honor
16
    Richard Zelichov from Katten Muchin Roseman on behalf
17
    of Universal Travel Group.
18
             THE COURT: Okay thank you. All right,
    gentleman have a seat. Just to put this in a little
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20
   bit of background this motion before the Court today
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    is the motion of the Van Hove Group and the -- is
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    Splitterhoff (phonetic)?
23
             MR. PEARLMAN: Speilhoff (phonetic) I believe
24
    Your Honor.
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             THE COURT: Speilhoff.
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Proceeding 1 MR. ROSENFELD: Spliethoff. 2 MR. PEARLMAN: Oh, Spliethoff, I beg your 3 pardon. 4 THE COURT: Spliethoff Group -- Spliethoff 5 Plaintiff to be appointed lead Plaintiff in the above 6 action. And I'm just going to put a little background 7 on the record. The suit arises out of a series of 8 acquisition by the Universal Travel Group of other 9 10 companies in 2010. The positive impact of which was 11 allegedly exaggerated by U.T.G. to the S.E.C., the 12 media and investors. 13 In March of 2011 an independent research 14 agency published a report illuminating the alleged 15 misrepresentations. As such the company's stock price 16 dropped dramatically and numerous investors suffered 17 loss. 18 On April 15th of 2011 Plaintiff Investor 19 Albert Snell -- Snellink filed a Class Action against 20 U.T.G. alleging it violated the Act of -- the Exchange 21 Act of 1934. 22 On June 2nd 2012 as per this Court's 23 instruction, Movant the Van Hove Group and Movant the 24 Spliethoff entities filed motions to appointed lead 25 counsel, respectively. And that is the motion that is

Proceeding 1 before the Court today. 2 So, let me tell you a couple of observations. 3 And -- and observations I was really just like -counsel for the Spliethoff group to address is to me 4 5 it's pretty clear to everybody under the -- under the 6 Cendant case that the threshold inquiry is who 7 suffered the greatest loss. And if that -- and if they -- otherwise satisfy the numerosity and -- and --8 9 and adequacy requirements of -- of Rule 23. 10 So, be begin looking at the losses. So we 11 have this -- we have a group and we have Spliethoff. 12 And there was some discussions in the briefs back and 13 forth as to what the -- what the aggregate loss is of 14 each group. 15 And the numbers are a little bit different 16 whether we take a 71 cents a share price, which was 17 the amount -- or a zero percent share price, which was 18 the amount -- the date that, I guess one was the date that the stock sale was halted and the 71 cents was 19 20 sometime after that. And whether I use the 71 cents 21 a share price or a zero percent share price it appears that under both analysis that -- that the Van Hove 22 23 Group has a greater loss. 24 And it looks like -- so they have the greater 25 loss and they otherwise satisfy adequacy and -- and

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Proceeding
1
    typicality. The presumption has to be rebutted.
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    I'm not sure that they're the appropriate lead
 3
    Plaintiff.
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             And a lot of your brief was devoted to the
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    argument that you have the single loss. And I don't
 6
    think that's in dispute, right that you have the
 7
    greatest single loss. But the analysis that I think
    I'm constrained by under the Third Circuit teaching
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 9
    in Cendant is -- is that that really has to be
10
    rebutted. And it can't be rebutted just by saying, we
11
    suffered more signally than you guys suffered
12
    collectively.
13
             So, that's really like -- like to focus your
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    argument on this afternoon, because that's what has
15
    the greatest concern for me here today.
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             MR. ROSENFELD: Certainly, Your Honor.
                                                     May I
17
    approach the -- here?
18
             THE COURT: Yeah, I prefer, if it's okay with
19
    you, you can argue just from your table.
20
             MR. ROSENFELD:
                            Okay.
21
             THE COURT: That's -- That's preferable for
22
    me.
23
             MR. ROSENFELD: Just make sure I'm being
24
    heard for the record.
25
             THE COURT: Okay.
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Proceeding 1 MR. ROSENFELD: Thank you Your Honor --2 THE COURT: Feel free to pull it further --3 closer to you too. That's great. 4 MR. ROSENFELD: Okay. Does that work? 5 THE COURT: Perfect. 6 MR. ROSENFELD: Thank you Your Honor. Again, 7 David Rosenfeld from Robbins Geller on behalf of the Spliethoff Entities. 8 Your Honor the P.S.L.R.A. does direct that 9 10 the Court point as lead Plaintiff the investor who 11 represents the largest financial interest and also 12 otherwise adequate and typical. And of course the 13 question is, who is the investor that represents the 14 largest financial interest? And what was the whole 15 purpose behind Congress enacting the Private 16 Securities Litigation formats in creating these 17 standards? 18 Your Honor the whole purpose was that they wanted to insure that investors who suffered a large 19 20 financial interest -- who suffered large financial 21 losses were sufficiently motivated to adequately 22 represent counsel in these types of cases. And 23 that's why it's important to consider that if a group 24 of investors are seeking to be aggregated to create 25 the largest financial interest, that there is a

Proceeding 1 proper group that is being proposed. And that is 2 exactly what was considered by the Third Circuit in 3 Cendant. And the Third Circuit did an analysis of the 4 5 types of groups and set forth a number of standards 6 what the Court is to consider in determining whether 7 or not a group is proper or not. And there's a number of District Court decisions in this court 8 9 house that subsequently interpreted Cendant and held 10 that the factors that were considered by Cendant, such 11 as whether or not there was a preexisting 12 relationship among the relationship that have cobbled 13 together now, to "represent the largest financial 14 interest." That is something that we think has 15 happened here. 16 And clearly, if the court were to look at 17 the individual interests of the Spliethoff Group, 18 which is roughly, again, there's a -- I guess there's 19 somewhat of a debate whether you use the zero dollar 20 hold price or the 71 cent hold price for the shares 21 that were retained. Which I don't think makes a 22 difference again. Because a the end of the day the 23 Spliethoff entity would have a larger individual financial interest under either one of those 24 25 analyses.

Proceeding 1 THE COURT: And conversely the Van Hove 2 group has a greater collective interest either 3 analysis. MR. ROSENFELD: Correct. But the Spliethoff 4 5 entities have a real financial interest of 227,000 6 whereas the Van Hove Group you have one individual with 16,000, another with 59,000, another with 48,000 7 61 --8 9 THE COURT: Let me just stop you for a minute. I hear you. I understand all that. But 10 11 here's what <u>Cendant</u> says about that. 12 "More to this junction that we disagree with 13 those Courts that have held the statute invariably 14 precludes a group of unrelated individuals from 15 serving as a lead Plaintiff. The statute contains no 16 requirement mandating the members of proper group be 17 'related' in some manner. It requires only that such 18 group fairly and adequately protect the interest of the -- of the -- of the Class." 19 20 "We do not intimate that the extent of the 21 prior relationships and their connection between the 22 members of the moving group should not properly enter 23 into calculus as to whether they would fairly and 24 adequately protect this Class. But it is this test, not one of relatedness which the court should be 25

Proceeding 11 1 concerned." 2 So, they're saying that unrelated entities 3 can be -- are -- are appropriate. In fact they -they say that they reject courts that say you can't 4 5 have unrelated individuals. 6 MR. ROSENFELD: Well, as a black mark -- as 7 a black line, Your Honor. You know, as a matter of law that's -- that's what they say. They say are 8 9 certain limited exceptions. And if I can refer to 10 Your Honor to page 267 of the Cendant opinion. Right 11 at the start of that page is where it says; 12 "If, for example, the Court were to determine 13 that the Movant 'group' with the largest losses had 14 been created by the efforts of lawyers hoping to 15 ensure their eventual appointment as lead counsel, it 16 could well conclude, based on this history, that the 17 members of that 'group' could not be counted on to 18 monitor counsel in a sufficient manner." 19 And Your Honor I -- I respectfully submit 20 here that this proposed group is exactly the group 21 22 THE COURT: But, what do you base -- in other 23 words they cite where -- where that, you know, you use 24 cobble together language. 25 MR. ROSENFELD: Right.

Proceeding 1 THE COURT: And they said we would conclude 2 based on that history that the group cannot be 3 counted on to monitor counsel in a sufficient manner. They have affidavits that say we are educated 4 5 folks and we -- we can work together with this 6 counsel. 7 You make the argument that it's just a group 8 cobbled together and that they can't adequately protect the interest of the Class. But I don't see 9 10 any affidavits. I see no factual information other 11 than an argument that seems to be unsupported. 12 MR. ROSENFELD: Well, Your Honor if I can 13 direct your attention to the case cited in our brief 14 called Teran v. Subaye. That's S-U-B-A-Y-E and 15 Teran is T-E-R-A-N, which is before Judge Buchwald in 16 the Southern District of New York. In which the 17 exact same type of group was proposed by the Rosen Law 18 Firm. 19 THE COURT: Of course that's not a Third 20 Circuit case. 21 MR. ROSENFELD: Correct. 22 THE COURT: Right? So that's really not --23 I'm not sure what the second -- is, but I'd like to 24 get back to my --25 MR. ROSENFELD: It's -- it's --

Proceeding 13 THE COURT: 1 Go ahead. 2 MR. ROSENFELD: Wait Your Honor, I just note 3 that the declarations that were submitted there were the exact same types of declaration -- it presented 4 5 the same exact content as the declarations that were 6 submitted here. 7 And there, Judge Buchwald said well clearly these people had no relationship, they didn't know 8 9 each other existed prior to meeting with their 10 counsel. And their counsel clearly put them together 11 with for the purposes of trying to create a large financial interest. 12 13 And there's no other rational explanation. 14 And certainly nothing has been offered here as to why 15 these five -- or six really, different individuals 16 who had nothing to do with each prior to this lawsuit have all of a sudden showed up and said well, now we 17 18 have the large financial interest because we take each one of our smaller financial interest and you 19 20 add them up together all of a sudden we have a big 21 number. 22 And Your Honor, there's nothing -- you know 23 if that was the case then we certainly -- if we 24 thought that was appropriate we certainly would have 25 reached out to Garrett Wyatt (phonetic) who was one of

Proceeding 1 the investors who filed the motion for relief --2 Plaintiff, back in June of 2011. And if we thought it 3 was appropriate we could have added his financial interest and presented it to the Court now when we 4 5 filed our motions last month. And said, hey Judge we 6 have the biggest financial interest now. But it's not 7 appropriate. 8 The Third Circuit says it's not appropriate. 9 It says that our circumstances, which it would be 10 appropriate, but certainly here it's not. Especially 11 when you have an individual investor with a very, very 12 large loss, marginally below the collective loss of 13 the Van Hove Group. 14 THE COURT: Okay. Anything further? 15 MR. ROSENFELD: I would refer Your Honor to 16 the In Re Opnext decision which is in this District. The Able -- Able Laboratories decision 17 18 which is in this District. In which each one of them cautioned against appointing investors who have been 19 20 cobbled together, simply for the fact that the law 21 firm is seeking to aggregate the size of their 22 financial interest to appoint their group as lead Plaintiff. 23 24 And I would just note that we've cited a number of cases in our brief which talk about where 25

Proceeding you have a single investor who is larger than any of 1 2 the individual members of a competing group. That the 3 Court's defer to that single investor, since it really represents that largest financial interest. Which is 4 5 what Congress wanted to have serving as lead Plaintiff 6 in these types of cases. 7 THE COURT: Let me ask you though, do you 8 have any facts that you can put before the Court to 9 suggest that this group of un -- un -- that this group 10 of unrelated individuals cannot fairly and adequately 11 protect the interest of the Class? 12 There's no cert -- did I miss any 13 certifications or any factual information? Because I 14 -- I have certifications from -- from the -- from the 15 Plaintiffs. I have nothing -- no factual 16 certifications from you other than your arguments that 17 because they're unrelated that they must be cobbled 18 together by the lawyers. And if they're cobbled 19 together by the lawyers they somehow cannot be 20 expected to fairly and adequately protect the interest 21 of the Class. 22 MR. ROSENFELD: Well, I would not a couple of 23 things -- a couple of things Your Honor. Number one, 24 they've made no representations about their 25 experiencing in monitoring counsel. Certainly not --

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Proceeding
            THE COURT: I'm going to ask you -- I asked
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   you three times. I just want to make sure for the
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   record. Have you put anything before the Court and by
   way of certifications or affidavits, factually, about
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   the ability of this group to fairly and adequately
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   protect the interest of the Class? There's nothing,
 7
   right?
            MR. ROSENFELD: We've made arguments, Your
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 9
   Honor.
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            THE COURT: That's -- that's all I'm asking
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   counsel. I've asked it three times.
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            MR. ROSENFELD: There's no supplemental
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   submissions --
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            THE COURT: There's no submission.
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            MR. ROSENFELD: -- other than our brief.
16
            THE COURT: So, the brief is just arguments
17
    that -- is there anything in their certifications that
18
   you take issue with factually?
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            MR. ROSENFELD: Their declaration I take an
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   issue with Your Honor.
21
            THE COURT: What -- what part of their
22
   declarations?
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            MR. ROSENFELD: That -- that joint
24
   declaration. That's exactly the same representations
25
   that were found to be inadequate by Judge Buchwald,
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Proceeding
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   number one.
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             THE COURT: Right, no I'm asking a
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   different question. Is there anything that you
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   challenge --
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            MR. ROSENFELD: There inability --
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             THE COURT: -- factually in their
7
   affidavits?
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            MR. ROSENFELD: Their inability to provide
   that document in a timely manner. They first supplied
9
10
    it --
             THE COURT: What document?
11
12
            MR. ROSENFELD: Their joint declaration.
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             THE COURT: All right, is there any -- I'll
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   ask it again. Is there anything stated in the fact
15
   -- factually in the affidavit that you take issue
16
   with?
17
            MR. ROSENFELD: Any representations?
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             THE COURT: Uh huh.
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            MR. ROSENFELD: I don't think it really says
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   anything that there is take issue with, because
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    they've made no representation about their experience
22
   in supervising counsel which is somewhat important
23
   when you have a group of investors who really just
24
   being overseen by counsel.
25
            As -- and that's precisely the concern the
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Proceeding 1 courts have. That you're having a number of 2 individual investors, with small financial interests 3 in this outcome of this case that are being -- if counsel in charge -- I'm telling them what -- what's 5 to be done, what needs to be done, how things are 6 getting done and none of them seem to have a large --7 a sufficiently large financial interest to act on their own and insure that the Class is protected 8 9 here. 10 THE COURT: Okay. 11 MR. ROSENFELD: Okay, thank Your Honor. 12 THE COURT: Thank you. Mr. Rosen? 13 MR. ROSEN: Yes, Your Honor. Your Honor 14 under the Cendant case once the group or lead -- lead 15 Plaintiff Movant with the largest financial interest 16 has been identified, the Defendant -- I'm sorry the other Movants have to provide proof that they're 17 18 unable to represent fairly and adequately the interest 19 of the Class. 20 And the Cendant case -- and I think Your 21 Honor was going in that direction in -- in your 22 questioning. It -- it specifically says proof is 23 required, proof, not speculation. And in fact in the 24 Cendant case there was this allegation that they had 25 chosen their lawyers because one of the law firms had

Proceeding 1 donated money to the -- to the investment -- one of 2 the investment funds. There were three -- there are 3 three unrelated -- it was an un -- three unrelated investment funds that had gotten together as a group 5 in Cendant by the way. 6 And the court said simply -- the Third 7 Circuit said simply saying that there's some -something untoward here because there was a -- a -one of the law firms had made a donation in the past. 10 That's not proof. That -- you know, and even though 11 it was -- they -- they -- the Third Circuit 12 acknowledged and the District Court had acknowledged 13 that there had been a donation. There was no 14 evidence, not a declaration. And they made note of 15 this in the decision. There was no declaration, no 16 facts, nothing to suggest that the decision to -- to 17 hire those law firms was made on any other reason than 18 merit. 19 And so, the same thing is here, Your Honor. 20 Counsel for the Spliethoff entities said it himself. 21 We think it happened here. We think. Or he also said 22 nothing has been offered here. It was his own words. 23 Nothing -- and that's true, nothing has been offered 24 to rebut -- nothing factual has been offered to rebut 25 the presumption that has attached to the Van Hove

Proceeding Group's application. And in fact we have five well 1 2 qualified people; a professional investor, a P.H.D. in economics who worked at the U.N., a C.P.A., a small 3 business owner. 5 I mean these -- these are well qualified people. They've chosen -- and this is one of the --6 7 one of the things that Cendant looks at, they've chosen capable counsel. We have a lot of experience 8 doing these -- cases. We've got about seven very good 10 decisions on motions to dismiss. We've settled 11 several -- cases already. I could give you a list of 12 two or three that was just recently settled. 13 So, all of the dictates of Cendant we have --14 we meet. The -- the group is capable of -- of -- of 15 fulfilling the responsibility. Their interest are 16 aligned. They've got adequate counsel. And there's 17 -- there's no evidence of any conflict of interest at 18 all. 19 So, we've -- we've met the -- we've met the 20 dictates -- dictates of Cendant. And there being no 21 evidence at all to rebut this presumption, we 22 respectfully request the Court appoint the Van Have 23 Group.

THE COURT: Thank you. Anything you'd like to add? Go ahead.

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MR. ROSENFELD: Your Honor if I just may note
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   that I can cite you a handful of decisions that I have
   in my -- that have here are post-Cendant, which
 3
   consider -- which direct the Court to consider and --
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 5
   and I'll quote, and this is -- this is from the In
   Re Opnext Securities Litigation by Judge Pisano.
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 7
   it's also citing to the <u>Smith v. Supreme Specialties</u>
   case. In which it says;
 8
             'In deed the P.S.L.R.A. permits a group of
 9
10
   persons to service the Plaintiff and there's no
11
   limitation that the group include related
12
   individuals," which is what Your Honor has been saying
   until now.
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14
             "However, the group must be capable of
15
    fairly and adequately protecting the purported Class'
16
    interest. To determine if a group could fairly and
17
   adequately represent those interest a court should
    consider; One, whether the individuals in question
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19
   had a preexisting relationship; Two, the extent of
20
    that relationship; Three, whether the group was
21
   created by the efforts of lawyers for the purpose of
22
   obtaining the Plaintiff status; and Four, whether the
23
   group is too large to adequately represent the
24
   Class."
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             "Thus, a group -- a court may reject a group
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Proceeding 1 if it appears that the group has been created for the purpose of serving as lead Plaintiff." 2 3 And here, Your Honor, it was a motion for reconsideration which the Court said, that even though 4 5 there -- I think there were a number of married couples involved, the court, nonetheless said -6 7 THE COURT: How big was the group? 8 MR. ROSENFELD: It was four. Two -- two sets of married couples, I believe. 10 The court rejected that group and said there 11 hasn't been an adequate showing. That they had a 12 preexisting relationship. What the relationship was 13 and whether the group was created for the purposes of 14 -- of aggregating their financial interest. 15 And the <u>Smith v. Supreme Specialties</u> case is 16 -- cites -- makes that same point as well. And

again these are all post -- post-Cendant. And the rest are not from the Southern District -- from the District of New Jersey, but there are legions of other cases that have made that exact point, Your Honor.

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THE COURT: Thank you. Anything you'd like to add?

24 MR. ROSEN: Yes, Your Honor, I would like to 25 address the Opnext case. It -- that decision is -- is

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   and out -- I can't really explain it. It doesn't
 2
   really follow faithfully Cendant. Because what you
   had in that case is you had two married couples who
 3
   had known each other for 15 years. So, they had a 15
 5
   year preexisting relationship, family friends, two
   married couples. Clearly they didn't get married in
 6
 7
   order to participate in the litigation or become
 8
   friends.
             So the decision there it really -- it
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10
   doesn't -- it doesn't follow -- it doesn't follow
   Cendant. And I -- I can't explain it. And it really
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12
   shouldn't be followed. It's not -- it's not
13
   precedential in this -- in this -- here. And it --
14
   it's not -- it doesn't follow -- it simply doesn't
15
    follow <u>Cendant</u>.
16
             The types of situations that the Third
17
   Circuit was referring to when they talked about groups
   being cobbled together, what they were talking about
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19
   is just what Mr. Rosenfeld mentioned, a situation
20
   where one lead Plaintiff Movant files -- files a
21
   motion for lead Plaintiff. Another files another one.
22
   A third files a third. And then Movant one and two
23
   say, hey let's get together after motions are filed
24
   and let's beet the third quy. You know, that's what
   Razorfish (phonetic) was talking about, the case that
25
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1 they cite.

2 You know, so that's -- that's not what

3 | happened here. This is a situation -- the

4 declaration, you know proven that these -- these

5 people sat down, discussed what they wanted to do.

6 This is not several law firms jockeying together. You

7 know this -- this is a single law firm with -- you

8 know and -- and -- and five clients to the single law

9 firm.

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So, it's really not what <u>Razorfish</u> was talking about and what the Third Circuit was -- was intimating when they discussed, you know. They specifically say unrelated groups are permitted.

What's important is that they have the ability and the

stand to represent the Class vigorously. And these people all lost substantial sums of money. They're all capable, qualified professionals. And they have produced evidence showing that they intend to vigorously prosecute this action. Thank you.

THE COURT: Okay. Thank you. I'll begin with a little background on the P.S.L.R.A. and the Cendant standard.

The motion here turns on the interpretation of the Private Securities Litigation Reform Act, a law that complements the Exchange Act of 1934 and codifies

Proceeding 1 a process for appointing lead counsel in a Class 2 Action. The P.S.L.R.A. states that the most 3 4 adequately Plaintiff is the Movant with the largest 5 financial relief sought by the Class and who other -who otherwise satisfy the requirements of Rule 23, 6 7 that's adequacy and typicality. 8 The Movant that satisfies these criteria is 9 the presumption -- is the presumptive lead 10 Plaintiff. The presumption can be rebutted if only a 11 competing lead Plaintiff disproves that the 12 presumptive lead Plaintiff does not satisfy the 13 requirements of 23. 14 And undisputed in this Circuit that In Re 15 <u>Cendant</u> is a seminal case interpreting the 16 P.S.L.R.A.'s method of selecting a lead Plaintiff. 17 In Cendant the Third Circuit noted that the reviewing court must first identify the Movant seeking 18 19 "the largest financial relief." That's 264 F.2d at 20 262. 21 The P.S.L.R.A. does not specify a "hard and 22 fast" rule for determining largest loss, but states --

state that the courts have approvingly considered the number of shares that the Movant purchased during the punitive Class period, the total net funds expended by

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the Plaintiffs and the approximate loss suffered by
the Plaintiffs.

Once identified the courts must then evaluate whether the Movant with the largest financial loss can satisfy Rule 23. Here the relevant requirement of 23A or subsections 3 and 4, which compel lead Plaintiff -- which compel that a lead Plaintiff's claim must be typical and that they can adequately represent the Class in this litigation.

In <u>Cendant</u> the Third Circuit interpreted the language of the P.S.L.R.A. and held that the potential lead Plaintiff with the greatest financial loss only make a prima facie case that it satisfies Rule 23. In evaluating whether the claims are typical the court held that the court should consider whether the circumstances of the Movant with the largest loss are markedly different on the -- or -- or legal theory upon which claims are based different from the claims upon which the other member of the Class will be based.

In evaluating whether the largest loss

movement -- Movant satisfies Rule 23 adequacy

requirement the Court should consider whether it has

the ability in -- to represent the claims of their

Class vigorously, whether it has obtained adequate

1 | counsel and whether there's a conflict between the

2 | Movant's claims and those asserted on behalf of the

3 Class.

4 Additionally, the <u>Cendant</u> court highlighted

5 other factors that can influence whether the largest

6 loss Movant can adequately represent the Class.

7 | Whether it has picked competent and negotiated fair

8 | fee arrangement. Whether -- if it is a group of

9 | investors if the group is too large to manage,

10 effectively.

And lastly, the <u>Cendant</u> -- in <u>Cendant</u> the

12 | Third Circuit explains that it disagrees with other

13 | Circuits that found unrelated individuals cannot

14 properly constitute a group of investors and

15 appropriate become the Class Action.

16 As I -- as I cited earlier the Third -- as I

17 | said early the Third Circuited noted that if the group

18 was cobbled together by attorneys solely for the

19 purpose to secure their eventual appointment as lead

20 counsel, a court could rule that an investor group in

21 | that circumstance may not be counted to monitor

22 | counsel in a -- in a sufficient manner.

23 And let's talk a little bit about the

24 preliminary analysis which is the loss here. And

25 | Circuit talks -- Cendant talks, and I noted earlier,

2.8

1 that unrelated entities can be viewed as -- as a group and as lead Plaintiff. And, so the Court begins by 2 looking at the loss, alleged by the -- the two 3 competing Plaintiff here. 4 5 And the Van Hove Group under any analysis has the largest loss here. Whether we take the 71 cents a 6 7 share loss evaluation or the zero cents a share loss evaluation. In either scenario the -- the Van Have 8 Group has the largest loss. Under the 71 cents a 10 share the Van Have Group suffered a potential loss or 11 an arguable loss of 230,607 and the Spliethoff Group 12 is 206,431. At zero cents a share Van Hove is 255 and 13 Spliethoff is 227. 14 So, it -- it is clear to me that the Van Have 15 Group is the Movant who suffered the largest loss. 16 Although admittedly the Van Hove does constitute a 17 group of investors. 18 The Court then must look at whether they 19 satisfy Rule 23 requirement for typicality and 20 adequacy. And -- and again, I just want to read a 21 little bit from -- from Cendant. It says; 22 "In conducting the initial inquiry as to whether the Movant and the -- with the largest loss 23 24 satisfy typicality and adequacy the court may --25 consider the pleadings that have been filed, the

Movant's application, and any information that the 1 2 court requires to be submitted. Keeping with the statutory text, however, the court generally will not 3 consider at this stage any arguments by other 5 members of the punitive Class. Rather such allegations should be dealt with in terms of assessing 6 7 whether lead -- lead Plaintiff's presumption has been 8 rebutted." 9 So, that is -- that is the teaching of 10 Cendant. And I'm going to go further to -- a little 11 bit further down on page 265 the Cendant court 12 explains; 13 "Making the initial adequacy assessment in 14 this context the Court should also consider two 15 additional factors. Because one of the lead 16 Plaintiff's most important function is to select and 17 retain lead counsel. One of the best ways for a court to insure that it will fairly and adequately represent 18 19 the interest of the Class it inquire whether the 20 Movant has demonstrated a willingness and ability to 21 select competent counsel and to negotiate a reasonable 22 retainer agreement with counsel." "Thus a court might conclude that the Movant 23 24 with the largest loss could not surmount the threshold 25 adequacy, -- legal experience, or sophistication

30

1 intended to select as lead counsel a firm that was 2 plainly incapable of undertaking the representation." 3 "We stress, however, that the question at 4 5 this stage is not whether the Court would approve the Movant's choice of counsel, or the terms of its 6 7 retainer agreement, or whether another Movant may have chosen better lawyers and negotiated a better a fee 8 agreement. Rather the question is whether the choice 10 is made by the Movant with the largest losses are so 11 deficient as to demonstrate it will not fairly and 12 adequately -- adequately represent the interest of the Class." 13 14 And there's -- and I am satisfied based on 15 the pleadings, the affidavits before me, that as a 16 threshold issue the Van Hove Group has met that 17 standard. And again, it's not whether another law firm would be better, the question is whether the 18 19 choices made by the Movant with the largest loss was 20 so deficient as to demonstrate it will not fairly and 21 adequately represent the interest of the Class. 22 The Van Hove Group satisfies Rule 23 23 requirements for typicality and adequacy. In terms of 24 typicality the Van Hove Group claims appear to be

identical to the general claims in the complaint and

25

Proceeding are invested in -- and it's really not really, I don't 1 2 think, in much dispute in this motion -- invested in the U.T.G. based on reports of growth expansion. 3 reports revealed to be fraudulent and its investments 4 5 were substantial. In opposition the Spliethoff entities offer 6 7 no evidence that the Van Hove Group's theories of 8 liability are in conflict with those of the punitive Class members. Therefore I'm satisfied that 9 10 typicality is met here. 11 I'm also satisfied that adequacy is met under 12 -- in this context. Considering its alleged substantial financial losses as result of U.T.G. 13 14 fraudulent -- alleged fraudulent behavior the Van Hove 15 Group clearly has the incentive to vigorously go to 16 get its claims. 17 According to Attorney Rosen's declaration the Van Hove has chosen his firm to represent it. A firm 18 19 that has experience in these types of securities 20 litigation. 21 Given these facts and the lack of any 22

apparent conflict with other Class members the Van Have Group satisfies a prima facie element of adequacy.

25 And I -- I'd even note the certification of

23

24

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1
   Pascal Van Hove (phonetic) talks about this in
   detail. "I have several decades," Paragraph Seven,
 2
    "of investment experience. I've made the considered
 3
   decision to serve as lead Plaintiff in this case and
 4
 5
   -- and I'm committed to making sure this case is
   prosecuted to its fullest."
 6
 7
             I have -- he talks about his decision to
   entrust and to -- to -- to work with the -- the Rosen
 8
   Firm. And under that standard, set forth by Cendant,
   I am satisfied that -- that the Van Hove Group meets
10
11
    the adequacy requirement.
12
             I stated above, based on the experience of
13
    the Rose Firm, it appears to be well equipped to
   litigate this Class Action. Furthermore, the
14
15
   Spliethoff entities have offered no evidence that the
16
   Rose Firm -- with the Van Hove Group is egregiously
17
   unfair. That the Van Hove Group is too large with
   five members, a number consistent with S.E.C.
18
19
   guidelines and sanctioned by the Third Circuit in
20
   Cendant.
21
             Finally, although the Van Hove Group is a
22
   group of unrelated investors the Third -- this Court
23
   is none -- nonetheless satisfied based on the
24
   affidavits and the pleadings that is made up of
25
   learned professionals including; a tax professional, a
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33

1 C.P.A., a professor of Engineering, a retired civil 2 servant, head of a -- of a company. 3 Therefore, given their financial stake and -and their backgrounds members of the Van Hove Group 4 5 would unlikely fail to monitor counsel effectively. And in deed the members of the Van Hove Group declared 6 7 that they will take an active role in monitoring the litigation. 8 9 So, the first step is met. The Court is 10 satisfied that the Van Hove Group has made a prima 11 facie showing that it satisfied the requirements of 12 Rule 23. And thus -- we name the present of lead Plaintiff. 13 14 I am further satisfied that this -- this 15 Spliethoff entities have failed to rebut this 16 presumption through any competent evidence 17 demonstrating that -- that the -- the Van Hove Group has failed to meet its burden. 18 19 The Spliethoff Entities argued that they 20 should be named lead Plaintiff because they 21 represent -- the have the greatest of one 22 individual, Hans Spliethoff, as opposed to the 23 collective five individuals who comprise the Van 24 Hove Group. They also allege that because they are 25 not related that -- that is grounds to fund their

1 cobble together and to not be allowed to proceed as a 2 group.

Yet, although I appreciate that argument, as noted <u>Cendant</u> has indicated that groups of multiple members are acceptable as long as they meet Rule 23 requirements.

As this Court has already determined and as I've -- I've cited from <u>Cendant</u> the Van Have Group -- Van Hove Group has sustained a larger financial loss then the Spliethoff Group. It was incumbent upon the Spliethoff entities to rebut their presumption by presenting evidence disproving that the claims are typical or that they're not competent. And I'm satisfied that such evidence has not been put before the Court.

And -- and for that reason I am -- I'm going to grant Van Hove Group's motion to be appointed lead Plaintiff. And to the extent that the Spliethoff entities have filed a motion as well, their -- their competing motion is denied.

And that's the basis for my ruling. I guess the next issue, given that would be to see if there's any further scheduling that needs to be put in effect for filing of an amended complaint and then ultimately motions to dismiss.

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Proceeding
1
            MR. ROSEN: Yes, Your Honor the Plaintiffs
   would -- intend to file an amended complaint and we
2
 3
   would like 45 days if that's okay.
 4
             THE COURT: Why don't we say by September 1.
 5
   Or what's -- September 1 is a Saturday, why don't we
   say by September 7th. Okay, after Labor --
 6
 7
            MR. ROSEN: September 7th?
 8
             THE COURT: Yeah that gives you after Labor
 9
   Day, okay.
10
             MR. ROSEN: Yes, thank you Your Honor.
11
             THE COURT: And Defendants are you still with
12
   me?
13
            MR. ZELICHOV: We are Your Honor thank you
14
   very much.
15
             THE COURT: Okay. Okay. And could you
16
    oppose -- I assume you want to file a motion to
17
   dismiss, right?
18
            MR. ZELICHOV: We intend to do so, correct.
19
             THE COURT: So, they're going to file an
20
    amended complaint by September 7th. Could you -- you
21
   want to say by October 8th you can file your motion to
22
   dismiss?
23
            MR. ZELICHOV: I believe Your Honor has
24
   already entered Orders giving us 45 days after they
25
   file their amended complaint.
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Proceeding
1
            THE COURT: Okay. So then that would be --
2
   I'm sorry. Then that would be -- I want to say
   October 22nd.
 3
 4
            MR. ZELICHOV: That would be fine, Your
 5
   Honor.
 6
            THE COURT: And then the reply brief would be
7
   November 5th. Okay. I'll put that briefing in a
 8
   separate Order. Counsel?
 9
            MR. ROSEN: Oh, Your -- Your Honor when --
10
   when would our opposition due -- be due?
11
            THE COURT: Is November 5th okay with you?
12
   Do you --
13
            MR. ROSEN: November -- so -- so they filed
14
   it their --
15
            THE COURT: I'm sorry, I'm -- I'm -- that's
16
   my mistake. September 7th would be amended
17
   complaint. The motion to dismiss would be October
18
   22nd, Okay.
19
            MR. ROSEN: Could we have 45 days?
20
            THE COURT: Yes. So -- I'm sorry, I
21
   misspoke. So that would be one, two, three, four,
22
   five -- December 3rd --
            MR. ROSEN: Yes, Your Honor.
23
24
            THE COURT: -- would be your opposition. And
25
   why don't we say December 31st the reply.
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1
             MR. ZELICHOV: That's fine Your Honor.
2
             THE COURT: Okay. So, get everything in by
3
   the end of the year. Thank you.
 4
             MR. ZELICHOV: Thank you Your Honor.
 5
             THE COURT: Okay. Thank you both.
             MR. ROSEN: Thank Your Honor.
 6
7
             MR. ROSENFELD: Thank Your Honor.
             (Conclusion of Proceeding at 4:08:19 P.M.)
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I, JESSICA ROBINSON, Transcriptionist, do hereby 1 certify that the 38 pages contained herein constitute 2 3 a full, true, and accurate transcript from the official electronic recording of the proceedings had 5 in the above-entitled matter; that research was performed on the spelling of proper names and 6 7 utilizing the information provided, but that in many cases the spellings were educated guesses; that 8 the transcript was prepared by me or under my 10 direction and was done to the best of my skill and 11 ability. 12 I further certify that I am in no way related to 13 any of the parties hereto nor am I in any way 14 interested in the outcome hereof. 15 16 17 7/19/12 Signature of Approved Transcriber 18 Date 19 20 Jessica Robinson, AOC #581 21 22 King Transcription Services 23 901 Route 23 South, 24 Center Suite 3 25 Pompton Plains, N.J. 07444 (973) 237-6080 26 27 28 29 30 31 32 33 34